

天韵國際控股有限公司 Tianyun International Holdings Limited (Stock code: 6836.HK)

Quarterly Newsletter

September 2018

Recent updates

Highlights of 1H2018

Revenue from own brand business experienced a period-on-period growth of 51.0% and becomes the largest reported segment for the first time; Tianyun successfully transformed into a Consumer Brand Business

- Revenue increased 28.0% to RMB439.3 million
- Gross profit grew 31.6% to RMB122.1 million
- Net profit increased 29.1% to RMB67.5 million
- Revenue from own brand business grew 51.0% to RMB209.5 million, representing 47.7% of total revenue
- EPS jumped 29.0% to RMB6.90 cents
- Interim dividend: HKD1.7 cents per ordinary share

August 2018

Grand opening of Tiantong Food Guoxiaolan branded store

On August 16, 2018, Tiantong Food Guoxiaolan branded store celebrated its grand opening and attracted crowds of customers







May 2018

Brand value of the Group has once again proved market's high recognition

- · Being one of the 2018 Most Valuable Chinese Brands and brand value reached to RMB880 million
- The 3rd Council of the 5th China Cannery Industry Association was held in Shanghai on 8 May 2018
- Tiantong Food was awarded 2018 "China Canned Food Leading Brand" and "China Canned Food Leading Enterprise" by China Canned Food Industry Association













Investor relations

On September 4 2018, the Group's Chairman Mr. Yang Ziyuan and CFO Mr. Armen Ho attended 1H2018 Interim Results Hong Kong media interview and luncheon. At the investor presentation, management introduced Group's recent updates and outlook to investors and media. Mr. Yang said the new leisure fruit snack with original fruit taste and nutrition as well as ice cream texture has received the "Certificate of Invention Patent", and was launched in China in September. The product will be launched in Hong Kong in the 4th quarter this year, which will further boost revenue. In addition, the Group is currently seeking acquisition opportunities and is working on its mid-to-long-term plan.



